

## November Leads Report 2019

Organization	5		Bids		Purchases		Leads Given		Leads Received		1	10 or 5	50 Sponsor	10	5	5	50	TOTAL
	Visited - 5	Given - 1	Received	Given - 1	Received	Indirect - 2	Direct - 5	Indirect	Direct	Gifts	Board /Comm.	New Member	Event	Attend	Social Media	Dessert Donor		
Smith Fire Systems	8	1		10			4						10			100	189	
Windermere												10			2		50	70
ABC Physical Therapy	2	1		9	11	3		2				10		10	2			56
Copy Wrights	4		1	7			1	1					10	2				52
Narrows Plaza Bowl	1	2		16	1		1				1			2				39
N2 Publishing	1						1				3			10	2			33
Association Management Inc.												10		10	2			30
LIND Pest Control		1		21	3	4												30
Intaglio Salon					2						5	10			2			25
BOB LARSON Plumbing LLC											4			10	2			24
CARTOZIAN FINE FLOORING		1		2										10	2			23
Rainier Connect						6					2			10	2			22
EVERGREEN HOME LOANS			1											10	2			20
Great Promotions!			1											10	2			20
Mandon Foley Agency						2							10		2			20
Morgan Stanley Wealth												10			2			20
CITY GLASS & UPHOLSTERY									1					10	1			15
Greenhaven Interactive						2							10		1			15
Homewatch Caregivers														10	1			15
Tacoma Rubber Stamp						5								10	1			15
GAFFNEY FUNERAL HOME											4				2			14
The Pipe Guys											3				2			13
ALPHA OMEGA WEALTH			1												2			10
Banner Bank													10					10
BrightStar Care of Puyallup															2			10
EISENHOWER CARLSON PLLC													10					10
Heartland Payment Systems						7									2			10
Lile International						1								10				10
National Sign Corporation															2			10
Nature's Way Tree Service															2			10
United Business Machines						5									2			10
The Creative Office						3				1	3				1			8
Brown & Brown of Washington			1												1			5
Carlson Brothers Jewelry															1			5
GIG HARBOR ROOFING LLC								1	1						1			5
Kitchen Tune-Up Tacoma															1			5
Norton Security & Consulting															1			5
OMNITEK SYSTEMS SOLUTIONS															1			5
PLANCICH, DR. GREGORY D.D.S						4			1						1			5
PRECISION AUTOMOTIVE & TRANS.			1			3									1			5
TACOMA-PIERCE CTY CHAMBER						1									1			5
Terra Firma Foundation									1						1			5
Weddermann Architecture															1			5
Blackthorn Secure LLC																		0
DP & C																		0
Harkness Furniture									1									0
Jonz Catering									1									0
JP's Yard & Landscape																		0
LeMay Mobile Shredding						6												0
Mercurio's Heating & Electric																		0
OVERHEAD DOOR COMPANY									1									0
Realfine Painting Co.									1									0
Security Lock Safe & Alarm						3												0
Titus Will Collision Center									1									0
<b>Totals</b>	16	6	6	65	65	11	3	11	3	25	110	0	130	62		150	913	