

March/April Leads Report 2020

| Organization | Bids | | Purchases | | Leads Given | | Leads Received | | 1 | | 10 or 5 | | 50 Sponsor | | 10 | | 5 | | 5 | | 50 | | TOTAL |
|-------------------------------|-------------|-----------|-----------|-----------|-------------|--------------|----------------|----------|--------|-------|--------------|------------|------------|--------|--------------|---------------|---|---|---|--|----|-----|-------|
| | Visited - 5 | Given - 1 | Received | Given - 1 | Received | Indirect - 2 | Direct - 5 | Indirect | Direct | Gifts | Board /Comm. | New Member | Event | Attend | Social Media | Dessert Donor | | | | | | | |
| Kitchen Tune-Up Tacoma | | | | 16 | | 44 | | | | | | | | | | | | | | | | 104 | |
| ABC Physical Therapy | 4 | 8 | 1 | 7 | 3 | 10 | | 2 | | | | 10 | | | | | | 2 | | | | 75 | |
| Smith Fire Systems | 5 | 1 | | 8 | 6 | | 1 | 5 | | | | 10 | | | | | | 1 | | | | 54 | |
| Tacoma Rubber Stamp | | 5 | 11 | 17 | 1 | 2 | | | | | 1 | | | | | | | 2 | | | | 37 | |
| Brown & Brown of Washington | 3 | | | | | | | | | | | | | | | | | 2 | | | | 25 | |
| Morgan Stanley Wealth | | | | 1 | | | | | | | | 10 | | | | | | 2 | | | | 21 | |
| Association Management Inc. | | | | | 1 | | | | | | | 10 | | | | | | 2 | | | | 20 | |
| Windermere | | | | | | | | | | | | 10 | | | | | | 2 | | | | 20 | |
| The Creative Office | | 3 | | | 5 | | 2 | 4 | | 1 | | | | | | | | 1 | | | | 19 | |
| TACOMA-PIERCE CTY CHAMBER | | | | 8 | 1 | | | | | 1 | | | | | | | | 2 | | | | 18 | |
| The Pipe Guys | | | | | | 1 | 1 | 4 | | 1 | | | | | | | | 2 | | | | 18 | |
| Copy Wrights | | | 4 | 6 | 1 | | | | | | | | | | | | | 2 | | | | 16 | |
| Mandon Foley Agency | | 1 | | | | | | | | | | 10 | | | | | | 1 | | | | 16 | |
| Narrows Plaza Bowl | | | 5 | 2 | | 1 | | 1 | 1 | 2 | | | | | | | | 2 | | | | 16 | |
| Banner Bank | | | | | | | | | | | | 10 | | | | | | 1 | | | | 15 | |
| CITY GLASS & UPHOLSTERY | | | 2 | | 1 | | | 4 | | | | 10 | | | | | | 1 | | | | 15 | |
| EISENHOWER CARLSON PLLC | | | | | | | | | | | | 10 | | | | | | 1 | | | | 15 | |
| Greenhaven Interactive | | | | | 2 | | | | | | | 10 | | | | | | 1 | | | | 15 | |
| Intaglio Salon | | | | | 1 | | | 3 | | | | 10 | | | | | | 1 | | | | 15 | |
| GIG HARBOR ROOFING LLC | | 2 | | 5 | 1 | 1 | | | | | | | | | | | | 1 | | | | 14 | |
| Great Promotions! | | 1 | | | 1 | | | | | | 1 | | | | | | | 2 | | | | 12 | |
| N2 Publishing | | | | | | | | 4 | | 1 | | | | | | | | 2 | | | | 11 | |
| CARTOZIAN FINE FLOORING | | | | | | | | 4 | | | | | | | | | | 2 | | | | 10 | |
| EVERGREEN HOME LOANS | | | | | | | | | | | | | | | | | | 2 | | | | 10 | |
| Heartland Payment Systems | | | | | 2 | | | | | | | | | | | | | 2 | | | | 10 | |
| Nature's Way Tree Service | | | | | | | | 4 | | | | | | | | | | 2 | | | | 10 | |
| OMNITEK SYSTEMS SOLUTIONS | | | | | | | | | 1 | | | | | | | | | 2 | | | | 10 | |
| BOB LARSON Plumbing LLC | | | | | 5 | 1 | | 5 | | 1 | | | | | | | | 1 | | | | 8 | |
| OVERHEAD DOOR COMPANY | | | | | | | | | | 2 | | | | | | | | 1 | | | | 7 | |
| PRECISION AUTOMOTIVE & TRANS. | | 1 | | 1 | | | | 1 | | | | | | | | | | 1 | | | | 7 | |
| ALPHA OMEGA WEALTH | | | | | | | | | | 1 | 1 | | | | | | | 1 | | | | 6 | |
| Lile International | | 1 | | | | | | | | | | | | | | | | 1 | | | | 6 | |
| LIND Pest Control | | | | 1 | 3 | | | | | | | | | | | | | 1 | | | | 6 | |
| Rainier Connect | | | | 1 | 15 | | | | | | | | | | | | | 1 | | | | 6 | |
| National Sign Corporation | | | | | | | | | | | | | | | | | | 1 | | | | 5 | |
| Carlson Brothers Jewelry | | | | | | | | 4 | | | | | | | | | | 1 | | | | 5 | |
| Homewatch Caregivers | | | | | | | | | | | | | | | | | | 1 | | | | 5 | |
| JP's Yard & Landscape | | | | | | | | | | | | | | | | | | 1 | | | | 5 | |
| Mercurio's Heating & Electric | | | | | 2 | | | 4 | | | | | | | | | | 1 | | | | 5 | |
| United Business Machines | | | | | 7 | | | | | | | | | | | | | 1 | | | | 5 | |
| Jonz Catering | | | | | | 1 | | 4 | | | | | | | | | | | | | | 2 | |
| Titus Will Collision Center | | | | | | 1 | | | | | | | | | | | | | | | | 2 | |
| Blackthorn Secure LLC | | | | | | | | | | | | | | | | | | | | | | 0 | |
| BrightStar Care of Puyallup | | | | | | | | | | | | | | | | | | | | | | 0 | |
| DP & C | | | | | 8 | | | | | | | | | | | | | | | | | 0 | |
| GAFFNEY FUNERAL HOME | | | | | | | | | | | | | | | | | | | | | | 0 | |
| Harkness Furniture | | | | | | | | 5 | | | | | | | | | | | | | | 0 | |
| LeMay Mobile Shredding | | | | | | | | 3 | | | | | | | | | | | | | | 0 | |
| Norton Security & Consulting | | | | | | | | | | | | | | | | | | | | | | 0 | |
| PLANCICH, DR. GREGORY D.D.S | | | | | 4 | | | | | | | | | | | | | 0 | | | | 0 | |
| Realfine Painting Co. | | | | | | | | | | | | | | | | | | | | | | 0 | |
| Security Lock Safe & Alarm | | | | | 1 | | | 1 | | | | | | | | | | | | | | 0 | |
| Terra Firma Foundation | | | | | 2 | | | | | | | | | | | | | | | | | 0 | |
| Totals | 12 | 23 | 23 | 73 | 73 | 62 | 4 | 62 | 4 | 11 | 110 | 0 | 0 | 56 | | | 0 | | | | 0 | 701 | |